

## HGC COLLABORATES WITH ROKE TELKOM TO PROVIDE SD-WAN FOR ENTERPRISES IN AFRICA



### ABOUT ROKE TELKOM

Roke Telkom Ltd is a Uganda based telecommunications company in operation since 2006 licensed by Uganda Communications Commission (UCC) under a Public Service Provider (PSP) license. In addition to this, Roke obtained its telecommunications services license in the same year. In 2010, this license was upgraded to a Public Infrastructure Provider (PIP) license in order to expand the range of products and services offered to the market.

### THE COLLABORATION

HGC and Roke Telkom collaborate to provide SD-WAN in the region. HGC, as a telecom and ICT service provider with a global footprint, we strive to collaborate with key local and regional firms that support the ever-growing demand in the region for reliable and secure internet solutions, high quality of service and always-on connectivity to streamline corporates' business operations.

*“SD-WAN solution heavily reduces the cost of doing business over time especially to companies that run a number of networks like MPLS. We are changing the dynamics of doing business through bringing this capability to businesses in Uganda & in the region.”*

*- Roger Sekaziga  
CEO, Roke Telkom*



*“HGC is committed to delivering the contemporary ICT, global connectivity solutions and different value-added services to assist corporate customers on paving the way to a digital transformation journey. Doing things with a professional and flexible local partner ensures quicker progress and getting something that will last for generations. Our overall customer experience delivered will be significantly uplifted with high quality service and always-on connectivity.”*

*- Oyovwe Okorodudu  
AVP - EMEA of HGC*







## CUSTOMER TESTIMONIAL

### ABOUT NEW VISION

New Vision is the national English-language newspapers in Uganda, providing numerous news in Uganda and the East African Region through printed and online platform.

**“** We look for reliable SD-WAN solutions that enable high efficiency in substantial content submission and storage management, and delivers high quality upcountry connectivity. With SD-WAN, we can deliver breaking stories and news promptly without delay in submission, along with the immersive data storage supported. Overall, the communication between regional offices is smoothened, uplifting the productivity and boosting customer satisfaction. **”**

- Paul Ikanza  
Head of IT, New Vision



## TREND OF SD-WAN MARKET

According to International Data Corporation (IDC), the SD-WAN enterprise networking market is growing rapidly and is projected to reach an estimated \$5.25 billion in 2023. The service presents a number of benefits that it can address for enterprises, such as centralized cloud based network management, scalability, reduced costs of hardware and the flexibility of connectivity over various branches.

## FUTURE-PROOF NETWORK ASSET - SD-WAN FOR ENTERPRISES

SD-WAN is a technology that enables enterprises to simplify network management and ensure greater agility and efficiency. The platform aggregates bandwidth and can be integrated seamlessly into enterprises' existing networks, providing connectivity over various transport technologies such as 4G /LTE, broadband, MPLS among others. The services allows IT Managers to remotely manage their site policies through a centralized controller. This agility is critical in increasing network security, flexibility and scalability. Companies need to future proof their network assets by investing in new technologies. SDWAN enhances this capability because it associates well with 5G, fifth-generation wireless, and the internet of things (IoT).



### ABOUT HGC GLOBAL COMMUNICATIONS

HGC Global Communications Limited (HGC) is a leading Hong Kong and international fixed-line telecom operator and ICT solution provider. The company owns and operates an extensive fibre-optic network, five cross-border telecom routes integrated into tier-one telecom operators in mainland China and connects with hundreds of world-class international telecom operators, providing full-fledged telecom, data centre services, ICT solutions and broadband services for local, overseas, corporate and mass markets.

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